

# Nicolas Sanabria-Otalora

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## EXPERIENCE

### Interior Designer

Feb 2021 - Present

#### Freelance

- Collaborated with clients to understand their vision and requirements, translating them into innovative and aesthetically pleasing designs.
- Developed mood boards, sketches, and 3D visualizations to effectively communicate design ideas and concepts.
- Created detailed floor plans, elevations, and furniture layouts, ensuring efficient utilization of space while maintaining a harmonious design aesthetic.
- Researched and curated a wide range of materials, finishes, and furnishings that aligned with clients' preferences and project goals.

### Interior Designer

Aug 2018 - Feb 2021

#### Cuisines Modena

- Managed the YUL condominium project (phase 2) and Drummond condominium project (phase 2), ensuring customer satisfaction with the design and construction process.
- Collaborated closely with residential clients, translating their needs and preferences into innovative design plans that met both their vision and budget.
- Conducted one-on-one consultations, both in-store and at clients' homes, to offer expert design advice and drive store sales.
- Utilized design expertise to accurately measure and assess clients' living spaces, providing personalized solutions to their requirements.
- Presented compelling design plans that showcased a deep understanding of the client's style and preferences, resulting in increased customer engagement and brand loyalty.
- Demonstrated superior product knowledge, effectively communicating the features and benefits of the entire design studio assortment to customers.

## EDUCATION

### Interior Design

2016 - 2018

Lasalle College, Montreal, QC, Canada

### Architecture

2011 - 2015

Universidad Jorge Tadeo Lozano, Bogota, Colombia

## AWARDS

### Contest Winner - Best Project 2018 Aug 2018

InterDec College

Worked in a team to design a social club inspired by the Tiffany & Co. brand. Work included both 2D and 3D designs.

### Contest Winner - Revel Deco 2017 Nov 2017

La tuilerie

Designed a bathroom display for La Tuilerie, a tile and hardware store in Montreal.

## SKILLS

Autocad, Revit, 3DsMax, SketchUp, Figma, Procore, V-ray, Finishing/Furniture Expert, Problem-Solving, Product Marketing, Project Management, Architecture, 2D-3D Visualization, User research, Customer-centric approach, Sustainable Design, Multitask, Agile, Detail focus